

Minimum Viable Product 21 Tips For Getting A MVP Early Learning And Return On Investment Scrum Scrum Master Agile Development Agile Software Development

As recognized, adventure as with ease as experience nearly lesson, amusement, as skillfully as bargain can be gotten by just checking out a books Minimum Viable Product 21 Tips For Getting A MVP Early Learning And Return On Investment Scrum Scrum Master Agile Development Agile Software Development furthermore it is not directly done, you could bow to even more on this life, regarding the world.

We provide you this proper as skillfully as easy quirk to get those all. We pay for Minimum Viable Product 21 Tips For Getting A MVP Early Learning And Return On Investment Scrum Scrum Master Agile Development Agile Software Development and numerous ebook collections from fictions to scientific research in any way. in the course of them is this Minimum Viable Product 21 Tips For Getting A MVP Early Learning And Return On Investment Scrum Scrum Master Agile Development Agile Software Development that can be your partner.

The Lean Startup Eric Ries 2011 Outlines a revisionist approach to management while arguing against common perceptions about the inevitability of startup failures, explaining the importance of providing genuinely needed products and services as well as organizing a business that can adapt to continuous customer feedback.

Driving DevOps with Value Stream Management Cecil 'Gary' Rupp 2021-08-31 A practical guide to implementing Value Stream Management to guide your strategic investments in DevOps capabilities and deliver customer-centric value quickly and economically Key Features Address DevOps implementation issues, including culture, toolchain costs, improving work and information flows, and product team alignment Implement proven VSM methodology to improve IT value stream flows Leverage VSM platforms to view, analyze, and improve end-to-end value delivery Book Description Value Stream Management (VSM) opens the door to maximizing your DevOps pipeline investments by improving flows and eliminating waste. VSM and DevOps together deliver value stream improvements across enterprises for a competitive advantage in the digital world. Driving DevOps with Value Stream Management provides a comprehensive review and analysis of industry-proven VSM methods and tools to integrate, streamline, and orchestrate activities within a DevOps-oriented value stream. You'll start with an introduction to the concepts of delivering value and understand how VSM methods and tools support improved value delivery from a Lean production perspective. The book covers the complexities of implementing modern CI/CD and DevOps pipelines and then guides you through an eight-step VSM methodology with the help of a use case showing an Agile team's efforts to install a CI/CD pipeline. Free from marketing hype or vendor bias, this book presents the current VSM tool vendors and customer use cases that showcase their products' strengths. As you advance through the book, you'll learn four approaches to implementing a DevOps pipeline and get guidance on choosing the best fit. By the end of this VSM book, you'll be ready to develop and execute a plan to streamline your software delivery pipelines and improve your organization's value stream delivery. What you will learn Integrate Agile, systems thinking, and lean development to deliver customer-centric value Find out how to choose the most appropriate value stream for your initial and follow-on VSM projects Establish better flows with integrated, automated, and orchestrated DevOps and CI/CD pipelines Apply a proven eight-step VSM methodology to drive lean IT value stream improvements Discover the key strengths of modern VSM tools and their customer use case scenarios Understand how VSM drives DevOps pipeline improvements and value delivery transformations across enterprises Who this book is for This book will help corporate executives, managers, IT team members, and other stakeholders involved in digital business transformations to improve the flow of customer value through their IT-based value streams. It will provide you with the practical guidance you need while adopting Lean-Agile, Value Stream Management, and DevOps capabilities on an enterprise scale to enable business agility. A basic understanding of how CI/CD and DevOps pipelines improve software delivery capabilities via integrated and automated toolchains will help you to make the most of the book.

Trasformazione esponenziale Salim Ismail 2021-02-05T00:00:00+01:00 La sfida più difficile che le aziende si trovano oggi ad affrontare è individuare il modo di adattarsi a un cambiamento sempre più veloce. La convergenza delle nuove tecnologie, con il loro avanzamento esponenziale, sta facendo sparire il confine fra tutto ciò che è fisico, digitale o biologico. Come risultato, interi settori industriali nel mondo sono stati sconvolti. Nel suo bestseller Exponential Organizations, Salim Ismail, esperto di strategie tecnologiche a livello mondiale, ha illustrato il sorgere di un tipo di organizzazione rivoluzionario, l'Organizzazione Esponenziale, che riesce a prosperare in un panorama di disruption, crescendo a sua volta in maniera esponenziale. Questo nuovo libro è una guida passo passo grazie alla quale qualsiasi impresa – che abbia come obiettivo quello di riuscire a contrastare la disruption che affligge ogni settore industriale – potrà apprendere come sfruttare le opportunità insite nelle tecnologie esponenziali. Trasformazione esponenziale spiega in che modo un'attività tradizionale già esistente si può davvero trasformare in un'Organizzazione Esponenziale.

Agile Product Management Paul VII 2016-11-29 Agile Product Management Just Got Easier Introduction Thank you and congratulations on taking this class, "Scrum Product Owner: 21 Tips for Working with your Scrum Master." In this class, you will be given a complete set of tips for maximizing and improving your working relationship with your Scrum Master. This will in turn boost the productivity of yourself and your Scrum Master as part of an agile scrum team. In this class I give you a concise overview of the Product Owner and Scrum Master roles to avoid any confusion. I then give you examples of what to expect and not to expect from your Scrum Master. Following this I teach you about common issues that arise in scrum teams between the Scrum Master and Product Owner and give you tips on how to resolve them. As usual, I give you plenty of examples and best practices along the way. In this class, you will learn: A brief recap of agile and scrum principles A comparison of the duties of the Product Owner and a Scrum Master What to expect and not to expect from a Scrum Master on the job How to deal with common issues or points of conflict between a Scrum Master and a Product Owner Concise tips for getting the most out of the working relationship with your Scrum Master So let us get started right away, so you can improve working with your Scrum Master now! Introduction Thank you and congratulations on taking this class, "Minimum Viable Product: 21 Tips for Getting an MVP, Early Learning and Return on Investment for Your Product." In this class, you will be given a complete set of tips for developing a minimum viable product. This will in turn boost the productivity of your development team and your business, when developing new products. In this class I give you a concise overview of the MVP planning and development process. I then give best practices to use when you build an MVP. Following this I teach you about common issues that arise in MVP development process and how to avoid them. As usual, I give you plenty of examples and best practices along the way. In this class, you will learn: What is an MVP? A brief overview of agile scrum which can be used to develop an MVP How to plan for an MVP. Best practices for MVP development. Alternative approaches to MVP development. Concise tips for gaining customer support. So, let us get started right away, so you can begin developing your minimum viable product! Scroll Up To The Top Of The

Page And Click The Orange "Buy Now" or "Read For Free" Icon On The Right Side!"

Software Business João M. Fernandes 2015-06-11 This book contains the refereed proceedings of the 6th International Conference on Software Business, ICSOB 2015, held in Braga, Portugal, in June 2015. The theme of the event was "Enterprising Cities" focusing on a noticeable spillover of software within other industries enabling new business models: Companies bundle their physical products and software services into solutions and start to sell independent software products in addition to physical products. The 16 full, five short, and three doctoral symposium papers accepted for ICSOB were selected from 42 submissions. The papers span a wide range of issues related to contemporary software business—from strategic aspects that include external reuse, ecosystem participation, and acquisitions to operational challenges associated with running software business.

Agile Product Management Paul VII 2017-01-13 Agile Product Management Just Got Easier Introduction Thank you and congratulations on taking this class, "Minimum Viable Product: 21 Tips for Getting an MVP, Early Learning and Return on Investment for Your Product." In this class, you will be given a complete set of tips for developing a minimum viable product. This will in turn boost the productivity of your development team and your business, when developing new products. In this class I give you a concise overview of the MVP planning and development process. I then give best practices to use when you build an MVP. Following this I teach you about common issues that arise in MVP development process and how to avoid them. As usual, I give you plenty of examples and best practices along the way. In this class, you will learn: -What is an MVP? -A brief overview of agile scrum which can be used to develop an MVP -How to plan for an MVP. -Best practices for MVP development. -Alternative approaches to MVP development. -Concise tips for gaining customer support. So, let us get started right away, so you can begin developing your minimum viable product! Introduction Thank you and congratulations on taking this class, "Agile: The Complete Overview Of Agile Principles and Practices." In this class you will be given a complete overview of agile principles and practices used to deliver projects. I know you will get value from this class as it gives you a complete introduction to agile. I then walk you step by step through the differences between agile and traditional methods. In today's fast-paced world, I feel that agile methods are crucial for improving your effectiveness whether you are a business owner, product owner, development team, service team or service oriented team. Along the way I give you plenty of examples and give you best practices for being an agile practitioner. In this class you will learn: -A complete overview of agile including the popular principles of scrum and XP. -What is agile and how it is different from traditional project delivery methods So let's get started and let me teach you what it takes to be an agile practitioner. Scroll Up To The Top Of The Page And Click The Orange "Buy Now" or "Read For Free" Icon On The Right Side!

Agile Product Management Paul VII 2016-11-21 Agile Product Management Just Got Easier Introduction Thank you and congratulations on taking this class, "Product Owner: 27 Tips To Manage Your Product And Work With Scrum Teams." In this class, you will be given a multitude of proven tips to effectively create a product and work with scrum teams. I am confident that this class will enable you to learn a multitude of skills since it starts by giving you a full introduction to the concept of scrum and agile product development, scrum and agile principles and a host of other valuable information that will give you a full understanding of the topic. I then walk you through the process of understanding your role as a product owner, how your role differs from that of a traditional product manager, how to create products and a lot more. Once you've learnt all that, I will then give you valuable tips for effectively creating a product and working with teams. As you go through the class, you will come across a wide range of practical examples that you can use to understand the scrum framework a lot better. To break this class into easy to digest parts, you will learn: A brief recap of agile and scrum, its principles and other concepts involved in scrum What your job as a product owner entails and how your work differs from that of a typical product manager How to create a product using the scrum framework How product creation in scrum differs from other agile frameworks like the Waterfall method. How to create a product roadmap 27 tips that you can follow to create your product and to manage your scrum team So let's get started and let me teach you how to improve product backlog management. Introduction Thank you and congratulations on taking this class, "Minimum Viable Product: 21 Tips for Getting an MVP, Early Learning and Return on Investment for Your Product." In this class, you will be given a complete set of tips for developing a minimum viable product. This will in turn boost the productivity of your development team and your business, when developing new products. In this class I give you a concise overview of the MVP planning and development process. I then give best practices to use when you build an MVP. Following this I teach you about common issues that arise in MVP development process and how to avoid them. As usual, I give you plenty of examples and best practices along the way. In this class, you will learn: What is an MVP? A brief overview of agile scrum which can be used to develop an MVP How to plan for an MVP. Best practices for MVP development. Alternative approaches to MVP development. Concise tips for gaining customer support. So, let us get started right away, so you can begin developing your minimum viable product! Scroll Up To The Top Of The Page And Click The Orange "Buy Now" or "Read For Free" Icon On The Right Side!"

Minimum Viable Product Paul VII 2016-11-21 Agile Product Management Just Got Easier Thank you and congratulations on taking this class, "Minimum Viable Product: 21 Tips for Getting an MVP, Early Learning and Return on Investment for Your Product." In this class, you will be given a complete set of tips for developing a minimum viable product. This will in turn boost the productivity of your development team and your business, when developing new products. In this class I give you a concise overview of the MVP planning and development process. I then give best practices to use when you build an MVP. Following this I teach you about common issues that arise in MVP development process and how to avoid them. As usual, I give you plenty of examples and best practices along the way. In this class, you will learn: * What is an MVP? * A brief overview of agile scrum which can be used to develop an MVP * How to plan for an MVP. * Best practices for MVP development. * Alternative approaches to MVP development. * Concise tips for gaining customer support. So, let us get started right away, so you can begin developing your minimum viable product! Table of Contents Introduction What is a Minimum Viable Product? Overview What is Agile Scrum? Section I: Preparing Your Minimum Viable Product (MVP) 1. Find a Niche for Your MVP 2. Create a Realistic Roadmap 3. Conduct Competitive Research 4. Presell Your MVP 5. Test Your Assumptions 6. Make Sure Your MVP Solves the Right Problem 7. Focus on Core Functionalities Section II: Developing Your MVP 8. Understand Your Product's Core Purpose 9. Do One Thing Exceptionally 10. Time-frame Your Development Work 11. Solve Important Problems 12. Build Out More Than the Basics 13. Focus on Customer Experience Section III: Marketing Your MVP 14. Leave Your Customers Wanting More 15. Build a Community around Your MVP 16. Base Your MVP on Customer Stories Section IV: Testing Your MVP 17. Explainer Video 18. Use a Landing Page as Your MVP 19. Alternative MVPs Section V: Other Considerations 20. Managing Your Resources 21. Leverage Cloud Services Summary Conclusion Preview Of 'The Scrum Master Mega Pack' Check Out My Other Books Bonus: Subscribe to Download the Free Scrum Ebook and Bonuses Scroll Up To The Top Of The Page And Click The Orange "Buy Now" or "Read For Free" Icon On The Right Side!

Transformación exponencial Francisco Palao 2019-08-13

The Art of Avoiding a Train Wreck: Tips and Tricks for Launching Safe Agile Release Trains Em Campbell-Pretty 2020-03-09 In The ART of Avoiding a Train Wreck, Em and Adrienne share their "trade secrets" for launching and operating powerful and effective Agile Release Trains. There's a lot at stake when launching an Agile Release Train. When taking on an Enterprise Lean-Agile Transformation you only get one shot at a first impression. Runaway trains are expensive. Money gets wasted, time gets lost and the reputational damage can take years to repair. Going well beyond the standard SAFe training, this book deep dives into the practical tips and tricks that only over 15 years of combined real world experience can teach. You will learn how to get a ticket on the SAFe railway, load the cargo on your train, set the timetable, SAFely board and stay on the tracks. No matter your context, you are sure to find plenty of actionable ideas for launching and operating Agile Release Trains.

Agile Product Management Paul VII 2016-11-21 Agile Product Management Just Got Easier Introduction Thank you and congratulations on taking this class, "Product Management: 21 tips to create and manage

the Product Backlog." In this class, you will be given a multitude of proven tips to manage your product backlog as part of an agile scrum team. I know you will get value from this class as it gives you a full introduction to the concept of the product backlog. I then walk you step by step through the steps involved in managing a backlog. Following this, I give you tips for improving product backlog management in your team or business from the ground up. Along the way, I give you plenty of examples and give you best practices for product backlog management within agile scrum. In this class, you will learn: A brief recap of agile and scrum principles What is a product backlog and how is it different from traditional requirements documents How to create a product backlog from a product vision What user stories are and how they are simpler for managing requirements Concise techniques for improving your product backlog management So let's get started and let me teach you how to improve product backlog management Introduction Thank you and congratulations on taking this class, "Minimum Viable Product: 21 Tips for Getting an MVP, Early Learning and Return on Investment for Your Product." In this class, you will be given a complete set of tips for developing a minimum viable product. This will in turn boost the productivity of your development team and your business, when developing new products. In this class I give you a concise overview of the MVP planning and development process. I then give best practices to use when you build an MVP. Following this I teach you about common issues that arise in MVP development process and how to avoid them. As usual, I give you plenty of examples and best practices along the way. In this class, you will learn: What is an MVP? A brief overview of agile scrum which can be used to develop an MVP How to plan for an MVP. Best practices for MVP development. Alternative approaches to MVP development. Concise tips for gaining customer support. So, let us get started right away, so you can begin developing your minimum viable product! Scroll Up To The Top Of The Page And Click The Orange "Buy Now" or "Read For Free" Icon On The Right Side!"

The Practical Guide to Digital Transformation Antonio Weiss 2022-02-03 Digital transformation is a vital practice for organizations trying to keep up with competitors, but with new digital approaches constantly promising to revolutionise the workplace it can feel impossible to keep up. Cut through the hype with this accessible guide to making end-to-end digital transformation happen. While technology offers the possibility for business improvement, successful digital transformation also requires an effective strategy, the right culture, change management, the ability to stimulate innovation and the knowledge of where to upskill and where to bring in new talent. The Practical Guide to Digital Transformation covers each of these factors and more by breaking the process down to 17 easy-to-follow and practical steps. Each chapter includes a case study of an organization getting it right, along with advice on putting the principle into action, key tips and tricks, and what you might say in your next meeting. This book also outlines how to start with the foundations of 'doing digital' and build from there, including data science, cyber security, workable technology, minimised stack duplication, data registers and good user experience. Quickly build confidence and make change happen with this actionable guide to the essentials of digital transformation.

UX for Lean Startups Laura Klein 2018-11-16 p>Great user experiences (UX) are essential for products today, but designing one can be a lengthy and expensive process. With this practical, hands-on book, you'll learn how to do it faster and smarter using Lean UX techniques. UX expert Laura Klein shows you what it takes to gather valuable input from customers, build something they'll truly love, and reduce the time it takes to get your product to market. No prior experience in UX or design is necessary to get started. If you're an entrepreneur or an innovator, this book puts you right to work with proven tips and tools for researching, identifying, and designing an intuitive, easy-to-use product. Determine whether people will buy your product before you build it Listen to your customers throughout the product's lifecycle Understand why you should design a test before you design a product Get nine tools that are critical to designing your product Discern the difference between necessary features and nice-to-haves Learn how a Minimum Viable Product affects your UX decisions Use A/B testing in conjunction with good UX practices Speed up your product development process without sacrificing quality

A Project Guide to UX Design Russ Unger 2012-03-23 User experience design is the discipline of creating a useful and usable Web site or application that's easily navigated and meets the needs of the site owner and its users. There's a lot more to successful UX design than knowing the latest Web technologies or design trends: It takes diplomacy, management skills, and business savvy. That's where the updated edition of this important book comes in. With new information on design principles, mobile and gestural interactions, content strategy, remote research tools and more, you'll learn to: Recognize the various roles in UX design, identify stakeholders, and enlist their support Obtain consensus from your team on project objectives Understand approaches such as Waterfall, Agile, and Lean UX Define the scope of your project and avoid mission creep Conduct user research in person or remotely, and document your findings Understand and communicate user behavior with personas Design and prototype your application or site Plan for development, product rollout, and ongoing quality assurance

Business Expert's Guidebook: Small Business Tips, Technology Trends and Online Marketing Scott Steinberg 2012-06-01 From smartphone apps to tablet PCs and social networks, any business can use technology to increase ROI and boost productivity without sacrificing quality or customer service. A complete guide with hints, tips and advice for modern executives of all experience levels, small business expert and entrepreneur Scott Steinberg reveals how to tap their power within. From marketing and management to leadership, advertising and public relations, learn how to slash costs and maximize productivity using today's latest high-tech innovations. Every business - and business plan - can profit from keeping up with IT advances. Join us as we reveal how to give yours an upgrade. Includes: Best Business Apps, Gadgets, Online Services - Social Media Secrets: Facebook, Twitter, Google+ - Advertising and PR on Any Budget - Online Marketing and SEO - IT Security Tips - How to Start Any Business Overnight "The one book every entrepreneur should keep handy." Gary Shapiro, CEO, Consumer Electronics Association

Handbook of Research on Managerial Thinking in Global Business Economics Dinçer, Hasan 2018-12-07 In a highly competitive global market, companies need to equip themselves with best practices and strategies to survive. Strategic management, innovative managerial thinking, and a clear decision-making process must be utilized to boost company performance and ultimately drive the company's success. The Handbook of Research on Managerial Thinking in Global Business Economics identifies the importance of strategic decision making in competitive environments and analyzes the impacts of managerial thinking on global financial economics. The content within this publication examines globalization, consumer behavior, and risk management. It is designed for researchers, academicians, policymakers, government officials, and managers, and covers topics centered on innovation and development within organizations.

The Financial Times Guide to Business Start Up 2017/18 Sara Williams 2016-12-06 'As comprehensive an introduction to setting up a business as anyone could need.' The Daily Telegraph 'The Wisden of the small business world, threaded through with common sense practical advice.' The Daily Mail 'A must for any small business owner.' Federation of Small Businesses Whether you're about to start your own business or have already taken the plunge and want to keep everything on track, make sure you have a copy of The Financial Times Guide to Business Start Up on your shelf. Regularly updated, this edition covers all the latest legal and financial changes you need to be aware of following the 2016 Budget. • Everything you need to know to start up and run your business • Comply with the most up-to-date financial, tax and legal requirements • How to fund your business, whether through traditional channels or online platforms • Discover how to develop your idea and refine your business model • Build your online presence, benefit from social media and advertise effectively online All you need to know to make your start up a success.

A Crowdfunder's Strategy Guide Jamey Stegmaier 2015-09-14 More Than Money Jamey Stegmaier knows crowdfunding. He's a veteran of seven successful Kickstarter campaigns (and counting) that have raised over \$3.2 million, and he's the proprietor of the widely read Kickstarter Lessons blog. In this book he offers a comprehensive guide to crowdfunding, demonstrating that it can be a powerful way for entrepreneurs to grow their businesses by building community and putting their customers first. This book includes over forty stories of inspiring successes and sobering disasters. Stegmaier uses these examples to demonstrate how to (and how not to) prepare for a campaign, grow a fan base, structure a pitch, find new backers, and execute many other crucially important "nuts and bolts" elements of a

successful crowdfunding project. But Stegmaier emphasizes that the benefits of crowdfunding are much more about the “crowd” than the “funding.” He shows that if you treat your backers as people, not pocketbooks—communicate regularly and transparently with them, ask their opinions, attend to their needs—they’ll become advocates as well as funders, exponentially increasing your project’s chances of succeeding.

Agile Processes, in Software Engineering, and Extreme Programming Helen Sharp 2016-05-14 This book contains the refereed proceedings of the 17th International Conference on Agile Software Development, XP 2016, held in Edinburgh, UK, in May 2016. While agile development has already become mainstream in industry, this field is still constantly evolving and continues to spur an enormous interest both in industry and academia. To this end, the XP conference attracts a large number of software practitioners and researchers, providing a rare opportunity for interaction between the two communities. The 14 full papers accepted for XP 2016 were selected from 42 submissions. Additionally, 11 experience reports (from 25 submissions) 5 empirical studies (out of 12 submitted) and 5 doctoral papers (from 6 papers submitted) were selected, and in each case the authors were shepherded by an experienced researcher. Generally, all of the submitted papers went through a rigorous peer-review process.

Product Management For Dummies Brian Lawley 2017-01-24 Your one-stop guide to becoming a product management prodigy Product management plays a pivotal role in organizations. In fact, it’s now considered the fourth most important title in corporate America—yet only a tiny fraction of product managers have been trained for this vital position. If you’re one of the hundreds of thousands of people who hold this essential job—or simply aspire to break into a new role—Product Management For Dummies gives you the tools to increase your skill level and manage products like a pro. From defining what product management is—and isn’t—to exploring the rising importance of product management in the corporate world, this friendly and accessible guide quickly gets you up to speed on everything it takes to thrive in this growing field. It offers plain-English explanations of the product life cycle, market research, competitive analysis, market and pricing strategy, product roadmaps, the people skills it takes to effectively influence and negotiate, and so much more. Create a winning strategy for your product Gather and analyze customer and market feedback Prioritize and convey requirements to engineering teams effectively Maximize revenues and profitability Product managers are responsible for so much more than meets the eye—and this friendly, authoritative guide lifts the curtain on what it takes to succeed.

Lean B2B Étienne Garbugli 2014-03-25 « This is a must read for every B2B entrepreneur, SaaS creator or consultant and business school student. It’s the kind of book you don’t read once, you go back to it on a regular basis. » - Carmen Gereá, CEO & Co-founder, UsabilityChefs Lean B2B helps entrepreneurs and innovators quickly find traction in the enterprise. Packed with more than 20 case studies and used by thousands around the world, Lean B2B consolidates the best thinking around Business- to-Business (B2B) customer development to help entrepreneurs and innovators focus on the right things each step of the way, leaving as little as possible to luck. The book helps: • Assess the market potential of opportunities to find the right opportunity for your team • Find early adopters, quickly establish credibility and convince business stakeholders to work with you • Find and prioritize business problems in corporations and identify the stakeholders with the power to influence a purchase decision • Create a minimum viable product and a compelling offer, validate a solution and evaluate whether your team has found product-market fit • Identify and avoid common challenges faced by entrepreneurs and learn ninja techniques to speed up product-market validation « The book will pay itself off in the first couple of pages! » - Ben Sardella, Co-Founder, Datanyze ????? 86% of Readers Rated it 5-Stars ????? « Treat this book like a map to show you where you are and a compass to show you the direction. I wish I could have read it 2 or 3 years ago. » – Jonathan Gebauer, Founder, exploreB2B « Lean B2B is filled with rock-solid advice for technology entrepreneurs who want a rapid-growth trajectory. Read it to increase your certainty and your success rate. » - Jill Konrath, Author of AGILE SELLING and Selling to Big Companies « Probably the most slept on book in the Lean startup market right now.... There is no sugarcoating here. Garbugli tells you exactly what needs to happen and how to make it happen... literally holds your hand and spells it out. I was really impressed with the overall depth and advice presented. » - AJ, B2B Entrepreneur « The book I read of which I have learned the most. » - Etienne Thouin, Founder and CTO, SQLNext Software « This book is essential reading for would-be entrepreneurs who face the daunting task of entering B2B markets. » – Paul Gillin, Co-Author, Social Marketing to the Business Customer

Hacking Product Design Tony Jing 2018-09-27 Understand how designing a technology product in a startup environment is markedly different from product design at established companies. This book teaches product designers how to think and frame problems in the dynamic context of startups. You will discover how to enhance your soft skills that are often not taught, but are crucial to your success. In the emerging field of design for technology products, there are many books and resources covering the hard skills—such as visual design, interface design, prototyping, and motion design. These skills are necessary to design work; however, without an understanding of the true potential of design and the skills required to unleash that potential in a startup setting, the impact of design may remain at a production level and not reach a position where it can positively impact product strategy and the business bottom line. Hacking Product Design addresses that gap in knowledge. What You’ll Learn Gain foundational knowledge: know what startups are, the mindset designers should have when working in startups, and how to solve problems Generate product ideas, collaborate with others, and prioritize what to do to maximize the potential of those ideas Discover how to be successful in designing great products—know what to focus on and the principles to follow Who This Book Is For Those interested in becoming product designers in startups, including design students, junior designers, front-end engineers, and graphic and web designers who want to transition to designing technology products

Education And Awareness Of Sustainability - Proceedings Of The 3rd Eurasian Conference On Educational Innovation 2020 (Ecei 2020) Charles Tijus 2020-11-17 This volume represents the proceedings of the 3rd Eurasian Conference on Educational Innovation 2020 (ECEI 2020). This conference is organized by the International Institute of Knowledge Innovation and Invention (IIKII), and was held on February 5-7, 2020 in Hanoi, Vietnam.ECEI 2020 provides a unified communication platform for researchers in a range of topics in education innovation and other related fields. This proceedings volume enables interdisciplinary collaboration of science and engineering technologists. It is a fine starting point for establishing an international network in the academic and industrial fields.

The Entrepreneur’s Guide to Risk and Decisions Thomas G. Pittz 2020-01-02 Becoming a successful entrepreneur is impossible without accepting risk - the question is which risk to take and at what time. This guide offers practical, no-nonsense advice for marketing and financing your business, bringing on partners and employees, and launching your business as inexpensively and aggressively as possible.

The Practitioner’s Guide to Cellular IoT Cameron Coursey 2020-08-31 The Internet of Things (IoT) has grown from a niche market for machine-to-machine communication into a global phenomenon that is touching our lives daily. The key aspects of IoT are covered in this book, including the anatomy of an IoT device and how it is connected to a backend system, the nuances of data extraction and keeping the data safe and secure, the role of the SIM card in cellular connected IoT devices, and how IoT devices are controlled. Low-power wide-area devices that will allow almost anything to be connected, how IoT devices are being connected around the world, and how 5G and edge computing will continue to drive new use cases are explained. Overcoming the challenges of creating IoT applications and hardware is covered. Detailed examples of how IoT is being used in the spaces of industrial, consumer, transportation, robotics, and wearables are provided. The IoT industry is explained. Finally, the future of IoT is covered in light of technical, social, and economic advances.

Agile Product Management Paul VII 2016-11-29 Agile Product Management Just Got Easier Introduction Thank you and congratulations on taking this class, "Product Vision: 21 Steps To Setting Excellent Goals for Your Product." This class is going to provide you with a host of proven tips for setting excellent goals for your product. I am sure this class will be very informative, as it will give you an introduction to the concept of scrum as well as that of product vision. I will then explain to you the steps that you can take to create a project vision followed by tips of how to use a clear product vision in your team or organization from the ground up. I will also provide you with lots of examples, which will go a long way in helping you understand this topic better. In this class, you will learn: A brief recap of agile and scrum principles What is

a product vision What is a product vision board and how is it used to provide a clear overarching goal for any product A high-level outline of how the product vision is used to create a product A step by step example of how to create a product vision for a real product Concise techniques for improving your product vision Without further ado, I would like us to start this informative journey so lend me your ears and let me teach you how to enrich your product management by creating an awesome product vision. Introduction Thank you and congratulations on taking this class, "Minimum Viable Product: 21 Tips for Getting an MVP, Early Learning and Return on Investment for Your Product." In this class, you will be given a complete set of tips for developing a minimum viable product. This will in turn boost the productivity of your development team and your business, when developing new products. In this class I give you a concise overview of the MVP planning and development process. I then give best practices to use when you build an MVP. Following this I teach you about common issues that arise in MVP development process and how to avoid them. As usual, I give you plenty of examples and best practices along the way. In this class, you will learn: What is an MVP? A brief overview of agile scrum which can be used to develop an MVP How to plan for an MVP. Best practices for MVP development. Alternative approaches to MVP development. Concise tips for gaining customer support. So, let us get started right away, so you can begin developing your minimum viable product! Scroll Up To The Top Of The Page And Click The Orange "Buy Now" or "Read For Free" Icon On The Right Side!"

Continuous Architecture Murat Erder 2015-10-21 Continuous Architecture provides a broad architectural perspective for continuous delivery, and describes a new architectural approach that supports and enables it. As the pace of innovation and software releases increases, IT departments are tasked to deliver value quickly and inexpensively to their business partners. With a focus on getting software into end-users hands faster, the ultimate goal of daily software updates is in sight to allow teams to ensure that they can release every change to the system simply and efficiently. This book presents an architectural approach to support modern application delivery methods and provide a broader architectural perspective, taking architectural concerns into account when deploying agile or continuous delivery approaches. The authors explain how to solve the challenges of implementing continuous delivery at the project and enterprise level, and the impact on IT processes including application testing, software deployment and software architecture. Covering the application of enterprise and software architecture concepts to the Agile and Continuous Delivery models Explains how to create an architecture that can evolve with applications Incorporates techniques including refactoring, architectural analysis, testing, and feedback-driven development Provides insight into incorporating modern software development when structuring teams and organizations

The Lean Product Playbook Dan Olsen 2015-06-02 The missing manual on how to apply Lean Startup to build products that customers love The Lean Product Playbook is a practical guide to building products that customers love. Whether you work at a startup or a large, established company, we all know that building great products is hard. Most new products fail. This book helps improve your chances of building successful products through clear, step-by-step guidance and advice. The Lean Startup movement has contributed new and valuable ideas about product development and has generated lots of excitement. However, many companies have yet to successfully adopt Lean thinking. Despite their enthusiasm and familiarity with the high-level concepts, many teams run into challenges trying to adopt Lean because they feel like they lack specific guidance on what exactly they should be doing. If you are interested in Lean Startup principles and want to apply them to develop winning products, this book is for you. This book describes the Lean Product Process: a repeatable, easy-to-follow methodology for iterating your way to product-market fit. It walks you through how to: Determine your target customers Identify underserved customer needs Create a winning product strategy Decide on your Minimum Viable Product (MVP) Design your MVP prototype Test your MVP with customers Iterate rapidly to achieve product-market fit This book was written by entrepreneur and Lean product expert Dan Olsen whose experience spans product management, UX design, coding, analytics, and marketing across a variety of products. As a hands-on consultant, he refined and applied the advice in this book as he helped many companies improve their product process and build great products. His clients include Facebook, Box, Hightail, Epocrates, and Medallia. Entrepreneurs, executives, product managers, designers, developers, marketers, analysts and anyone who is passionate about building great products will find The Lean Product Playbook an indispensable, hands-on resource.

Agile Product Management Paul VII 2017-01-13 Agile Product Management Just Got Easier Introduction Thank you and congratulations on taking this class, "Professional Scrum Master Training & PSM 1 Exam Preparation." In this class, you will be given a multitude of information and proven tips to help you to pass the scrum.org Professional Scrum Master (PSM 1) Exam. I know you will get value from this class as it's information has been successfully used by many students in order to pass the PSM 1 Exam. I will walk you step by step through agile scrum so that you have an excellent foundation. Following the explanation of each concept, I give you tips for passing the PSM 1 exam and even for using scrum in your team or business. Along the way, I give you plenty of examples and finally I give you the links you can use to sit the practice open assessment. This is the official practice exam from scrum.org. In this class, you will learn: -Concise overview of Scrum - The exact events, roles, rules and artifacts used to deliver a project using scrum along with the history of scrum. This includes lectures on the fundamentals of Sprint Planning, The Daily Scrum, Sprint Review, Sprint Retrospective, Scrum Artifacts and more. -The facts based on the Scrum Guide - The correct terminology and use of Scrum is essential to mastering it. The Scrum Guide is the rule book on Scrum and many do not use it or know it. -Scrum Certification Coaching - A summary of frequently asked questions (FAQs) and frequently misunderstood points around Scrum that have been in past Open Assessment exams. -Scrum Certification Preparation - I tell you how to prepare for Scrum Certification and how to sit it online saving you hundreds if not thousands of dollars. So let's get started and let me help you to pass the scrum.org Professional Scrum Master (PSM 1) Exam. Introduction Thank you and congratulations on taking this class, "Minimum Viable Product: 21 Tips for Getting an MVP, Early Learning and Return on Investment for Your Product." In this class, you will be given a complete set of tips for developing a minimum viable product. This will in turn boost the productivity of your development team and your business, when de-veloping new products. In this class I give you a concise overview of the MVP planning and development process. I then give best practices to use when you build an MVP. Following this I teach you about com-mon issues that arise in MVP development process and how to avoid them. As usual, I give you plenty of examples and best practices along the way. In this class, you will learn: -What is an MVP? -A brief overview of agile scrum which can be used to develop an MVP -How to plan for an MVP. -Best practices for MVP development. -Alternative approaches to MVP development. -Concise tips for gaining customer support. So, let us get started right away, so you can begin developing your minimum viable product! Scroll Up To The Top Of The Page And Click The Orange "Buy Now" or "Read For Free" Icon On The Right Side!

Exponential Transformation Salim Ismail 2018-10-30 Today's top business challenge is adapting to accelerating technological change. We are in the early stages of the Fourth Industrial Revolution, characterized by the convergence of new exponentially advancing technologies that blur the lines between physical, digital and biological realms. The results are a complete uprooting of industries the world over as entire production, management, and governance systems are impacted. The best-selling book Exponential Organizations by Salim Ismail explained why we are seeing the emergence of a new kind of organization—the Exponential Organization—that thrives in the face of industry disruption and achieves its own exponential growth. Since the release of Exponential Organizations in 2014, Salim Ismail, Francisco Palao, and Michelle Lapierre have been working with leading organizations around the world (including Procter & Gamble, Unilever, Visa, Stanley Black & Decker and Hewlett Packard) to help them apply Exponential Organization principles to avoid being disrupted and to take the lead in disrupting their own and other industries. The result is a ten-week process called the ExO Sprint that speeds up transformation while blocking the natural immune system response that organizations must overcome in order to successfully transform themselves. Salim's first bestseller was focused on why Exponential Organizations exist today.

Exponential Transformation is a detailed handbook for applying Exponential Organization principles, giving individuals and organizations a step-by-step approach to follow to become their own ExO.

Product Lifecycle Management (Volume 1) John Stark

The Financial Times Guide to Business Start Up 2019/20 Sara Williams 2019 Whether you're about to start your own business or have already taken the plunge and want to keep on track, make sure you have a copy of The Financial Times Guide to Business Start Up to hand. Updated for all your business needs, this edition covers all the latest legal and financial changes you need to be aware of following the 2018 Budget.

The Art of Clean Code Christian Mayer 2022-08-02 Learn eight principles to simplify your code and become a more effective (and successful) programmer. Most software developers waste thousands of hours working with overly complex code. The eight core principles in The Art of Clean Coding will teach you how to write clear, maintainable code without compromising functionality. The book's guiding principle is simplicity: reduce and simplify, then reinvest energy in the important parts to save you countless hours and ease the often onerous task of code maintenance. Bestselling author Christian Mayer leverages his experience helping thousands perfect their coding skills in this new book. With expert advice and real-world examples, he'll show you how to: Concentrate on the important stuff with the 80/20 principle -- focus on the 20% of your code that matters most Avoid coding in isolation: create a minimum viable product to get early feedback Write code cleanly and simply to eliminate clutter Avoid premature optimization that risks over-complicating code Balance your goals, capacity, and feedback to achieve the productive state of Flow Apply the Do One Thing Well philosophy to vastly improve functionality Design efficient user interfaces with the Less is More principle Tie your new skills together into one unifying principle: Focus The Python-based The Art of Clean Coding is suitable for programmers at any level, with ideas presented in a language-agnostic manner.

Fundamentals of Internet of Things for Non-Engineers Rebecca Lee Hammons 2019-06-07 The IoT is the next manifestation of the Internet. The trend started by connecting computers to computers, progressed to connecting people to people, and is now moving to connect everything to everything. The movement started like a race—with a lot of fanfare, excitement, and cheering. We're now into the work phase, and we have to figure out how to make the dream come true. The IoT will have many faces and involve many fields as it progresses. It will involve technology, design, security, legal policy, business, artificial intelligence, design, Big Data, and forensics; about any field that exists now. This is the reason for this book. There are books in each one of these fields, but the focus was always "an inch wide and a mile deep." There's a need for a book that will introduce the IoT to non-engineers and allow them to dream of the possibilities and explore the work venues in this area. The book had to be "a mile wide and a few inches deep." The editors met this goal by engaging experts from a number of fields and asking them to come together to create an introductory IoT book. Fundamentals of Internet of Things for Non-Engineers Provides a comprehensive view of the current fundamentals and the anticipated future trends in the realm of Internet of Things from a practitioner's point of view Brings together a variety of voices with subject matter expertise in these diverse topical areas to provide leaders, students, and lay persons with a fresh worldview of the Internet of Things and the background to succeed in related technology decision-making Enhances the reader's experience through a review of actual applications of Internet of Things end points and devices to solve business and civic problems along with notes on lessons learned Prepares readers to embrace the Internet of Things era and address complex business, social, operational, educational, and personal systems integration questions and opportunities

Metaverse Nicola Rosa 2022-10 An expansive discussion of the mechanics, framework, and implications of the metaverse In Understanding the Metaverse: A Business and Ethical Guide, expert product and customer experience strategist Nick Rosa delivers a timely exploration of what is bound to be one of the most important technologies of our time. The author explains the technology that underpins the metaverse as it exists today and that will form the basis for its rapid evolution in the future. He also describes the commercial, ethical, and sociological implications of this technology, showing you the threats and opportunities that individuals and businesses are likely to encounter as they approach the metaverse for the first time. In the book, you'll discover: How the technology is shaping human evolution and society How game mechanics and experience design are key to unlocking the full potential of the Metaverse creating a new frontier for social interaction How Blockchain, digital currencies, and tokenomics are opening a new financial landscape for brands, creators and communities How Artificial Intelligence and deep learning will shape the way businesses will conduct commerce in the Metaverse The ethical implications of designing highly emotionally impactful immersive experiences The potential dangers derived by the misuse of biometric and personal data to exploit consumer behaviour and for mass manipulation A thoroughly insightful discussion of a fascinating intersection of technology and humanity, Understanding the Metaverse belongs on the bookshelves of business leaders, technology enthusiasts, marketers, entrepreneurs, and anyone else with an interest in the next frontier of human achievement.

Lean Customer Development Cindy Alvarez 2017-08-30 How do you develop products that people will actually use and buy? This practical guide shows you how to validate product and company ideas through customer development research—before you waste months and millions on a product or service that no one needs or wants. With a combination of open-ended interviewing and fast and flexible research techniques, you'll learn how your prospective customers behave, the problems they need to solve, and what frustrates and delights them. These insights may shake your assumptions, but they'll help you reach the "ah-ha!" moments that inspire truly great products. Validate or invalidate your hypothesis by talking to the right people Learn how to conduct successful customer interviews play-by-play Detect a customer's behaviors, pain points, and constraints Turn interview insights into Minimum Viable Products to validate what customers will use and buy Adapt customer development strategies for large companies, conservative industries, and existing products

Keeping Up with Emerging Technologies: Best Practices for Information Professionals Nicole Hennig 2017-06-21 The ever-increasing acceleration of technological change demands that today's information professionals and educators not only be constantly acquiring new knowledge and skills, but also that they cultivate the ability to make sound judgments on which technologies to embrace. If you are grappling with information overload and wondering how you can keep up, this guide is for you. • Helps information specialists create a strategy for keeping up with new technologies and for making informed judgments on which technologies to test and integrate into library services • Provides ideas for designing curriculum for an education technology specialist career track in library school • Gives those who are preparing to interview for a technology specialist position a reliable guide for professional growth • Identifies which types of resources are most helpful for keeping up with new technologies

Minimum Viable Product Scott Grossman 2017-03-12 Discover the Secrets to Creating a Red Hot Minimum Viable Product in No Time! Does the idiom, 'work smarter, not harder' seem impractical and fairytale-like? In most cases, making any real money without working long and hard just ISN'T real. It's usually an assertion made by success gurus to make you buy into the possibility of 'get-rich-without-work', and often holds little weight in reality. Enter the Minimum Viable Product—or better known as, the MVP. The MVP is that rare exception where working shorter and smarter truly pays dividends. And the easiest and most efficient way to do it is with Agile Scrum. As a Scrum master you evolve past the role of typical project manager (or controller), and into a coach. Unlike the project manager, a scrum master supports the product owner and coaches the team toward completing the Scrum processes in order to satisfy customers. In this book I'm going to teach you exactly how to fulfill this role of Scrum Master in no time! You'll learn all the trade secrets of Agile Scrum and how to develop a winning MVP. Download This Book Today And Discover: How to minimize risky assumptions you're making about your customers How to get financing for your MVP How to test the waters before creating an MVP so you don't waste time and money Easy strategies for quickly gaining access to vital information regarding your customers' needs How to test an idea before its realization by using landing pages (and NOT your typical email capture landing pages) A list of tools and resources to help you better understand your customers How to do A/B split testing with your MVP

How to use explainer videos for your MVP (PLUS successful case studies) How to test an MVP without building a single thing How the owner of Zappos used an MVP strategy that launched his online retail juggernaut The concierge MVP method The piecemeal MVP method How to use story mapping to find the core product your audience is looking for "Secret" pre-launch techniques that'll maximize your MVP's revenue potential And much, much more Just think, 60% of the features that software product developers build are a total waste-but this doesn't have to be your products. Download this book today and let me show you how to avoid creating an MVP with useless features, all while learning vital information about your customers.

Lean Branding Laura Busche 2019-03-01 Every day, thousands of passionate developers come up with new startup ideas but lack the branding know-how to make them thrive. If you count yourself among them, Lean Branding is here to help. This practical toolkit helps you build your own robust, dynamic brands that generate conversion. You'll find over 100 DIY branding tactics and inspiring case studies, and step-by-step instructions for building and measuring 25 essential brand strategy ingredients, from logo design to demo-day pitches, using The Lean Startup methodology's Build-Measure-Learn loop. Learn exactly what a brand is—and what it isn't Build a minimal set of brand ingredients that are viable in the marketplace: brand story, brand symbols, and brand strategy Measure your brand ingredients by using meaningful metrics to see if they meet your conversion goals Pivot your brand ingredients in new directions based on what you've learned—by optimizing rather than trashing Focus specifically on brand story, symbols, or strategy by following the Build-Measure-Learn chapters that apply

The Executive Guide to Artificial Intelligence Andrew Burgess 2017-11-15 This book takes a pragmatic and hype-free approach to explaining artificial intelligence and how it can be utilised by businesses today. At the core of the book is a framework, developed by the author, which describes in non-technical language the eight core capabilities of Artificial Intelligence (AI). Each of these capabilities, ranging from image recognition, through natural language processing, to prediction, is explained using real-life examples and how they can be applied in a business environment. It will include interviews with executives who have successfully implemented AI as well as CEOs from AI vendors and consultancies. AI is one of the most talked about technologies in business today. It has the ability to deliver step-change benefits to organisations and enables forward-thinking CEOs to rethink their business models or create completely new businesses. But most of the real value of AI is hidden behind marketing hyperbole, confusing terminology, inflated expectations and dire warnings of 'robot overlords'. Any business executive that wants to know how to exploit AI in their business today is left confused and frustrated. As an advisor in Artificial Intelligence, Andrew Burgess regularly comes face-to-face with business executives who are struggling to cut through the hype that surrounds AI. The knowledge and experience he has gained in advising them, as well as working as a strategic advisor to AI vendors and consultancies, has provided him with the skills to help business executives understand what AI is and how they can exploit its many benefits. Through the distilled knowledge included in this book business leaders will be able to take full advantage of this most disruptive of technologies and create substantial competitive advantage for their companies.